



Board Meeting Minutes

Temecula Public Library-Temecula, CA
September 19th, 2016

CALL TO ORDER

Meeting called to order at 1815 by Nolan McGaughy, motion second by Amy Frederick.

ROLL CALL

President: Bruce E. Scott

Treasurer: Blake Wettlaufer

Vice President- Heather Elizondo

At-Large Board Members:
Amy Frederick
Marcel Geegbae

Coaches: Jenn White

MANAGEMENT DISCUSSION

BOARD BUSINESS: (Closed Session) 1820

Approve Notes from October Open Club Meeting, Motion to Approve Bruce, Second by Marcel, Motion Approved Unanimously (6 Yeas, 0 Nays)

President's Report:

- Discussion of to do list and whom can handle pending jobs
- Aug. Monthly Financial Report-Net loss -\$7,896.19, part of loss includes senior trip cost unrecovered and investments into swim program, club overall is breaking even but will need to increase dues to cover new costs (admin, coaches, etc.)

BOARD BUSINESS: (Open Session) 1757

- Discussion of water bills, focus on written agreement with CRC, confer with Jenn on specifics
- Discussion to **include outstanding balances, floated funds, investments in cost recovery** section to release to membership for transparency and understanding of why we show a loss
- Discussion of informing families of delinquency, collecting attendance from coaches bi-weekly and running 30-60-90 report from Bill.com
- Discussion of hiring new coaches: following procedure and due diligence

- *Discussion of Dues Increase: What do we budget on: Averaging \$45,000 in expenditures, swimmer # fluctuates better to base on lower number (280)*
 - *Why are we increasing dues, more coaches of higher caliber*
 - *No Family Cap*
 - *Stoke school: 3 new coaches, in the water, more coming in seasonal position, Stroke school 1 \$80, Stoke School 2 \$90*
 - *Sibling Discount to remain at \$10.00*
 - *All Age Groups (1,2,3) \$110 across the board*
 - *Fitness \$105*
 - *Age Group Trans-\$125*
 - *Pre Senior-\$125.00*
 - *Senior-\$140.00*
 - *Senior Elite-\$155.00*
- **Motion to approve due increase Blake Wettlaufer, Second by Nolan McGaughy, Motion approved unanimously (6 yeas, 0 nays).**
- Discussion of escrow account to cover family fees if they fail to pay, to be discussed at a future date (tabled to 2017).
- Discussion of autopay feature and/or requirement for autopay within the club
- Discussion of different bank that offers rewards or cash back for purchases
- **Motion to transition from Bill.com to Team Unify for billing, Motion by Heather, Second by Marcel, Motion approved unanimously (6 yeas, 0 nays).**
 - Cost is approximately \$100.00 more per month, however club will save on labor cost without sync to quick books
- **Fundraising Discussion:** \$40,000 is the Goal (based on competitive groups)
- Family Fundraising Amount is \$150.00 per family, pay flat or raise above or beyond
 - **Kick a thon for stroke school: 530 to 630, optional, during practice, Oct. 27th Thursday**
 - Every \$10 gets you a raffle ticket, in raffle format, \$20 and \$10 dollar tiers
 - Top 1, 2, 3 receive prizes
 - Stroke School: 1) Gift Card \$75.00 plus private lessons (\$20 for 4 tickets), (2 hours) for stroke school, 2) \$50 gift card one hour lesson 3) \$25.00 and ½ hour lesson, (2 and 3 prize are \$10 for 2 tickets) may add TYR Swag, gift card to come from Target
 - **Motion to approve Kick-a-thon by Blake, second by Bruce, Motion approved unanimously (6 yeas, 0 nays).**
 - Winner need not be present
 - **Blue/Black/White Meet:**
 - **\$100.00 per family requirement (seasonal) fundraising fee per handbook**
 - Top 1, 2, 3 receive prizes
 - Stroke School: 1) Gift Card \$75.00 plus private lessons (2 hours) for stroke school, 2) \$50 gift card one hour lesson 3) \$25.00 and ½ hour lesson, may add TYR Swag, gift card to come from Target
 - **Discussion Tabled to next meeting due to time restraints**

COMMENTS FROM MEMBERS

Closed Meeting

ADJOURNMENT

Motion by Amy, Seconded by Nolan to adjourn the meeting. Motion Approved Unanimously (6 Yeas, 0 Nays). Meeting adjourned at 2100 hours.

Respectfully Submitted:
Nolan McGaughy, Secretary